

Deaf Services Limited

ABN 62 118 664 298

Financial Statements

For the Year Ended 30 June 2025

Deaf Services Limited

ABN 62 118 664 298

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For the Year Ended 30 June 2025

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Deaf Services Limited

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DIRECTORS' REPORT

Your directors present this report on the company for the financial year ended 30 June 2025.

Directors

The names of each person who has been a director during the year and to the date of this report are:

Mr Leonard Bytheway
Ms Sarah Lowe
Mr Stuart Lummis
Mr Robin Mack
Mr Hoai Vince Lam
Mr Steven Hodgetts
Mr Timothy Morgan
Mr Peter Miller
Ms Jasmine Rozsa
Ms Hannah Britton

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Review of Operations

The company recorded a surplus of \$445,631 (2024: \$4,760,664). The prior year result was significantly higher due to the acquisition of services and operations from Access Plus WA Inc., with the current year reflecting a return to normal operating levels.

A review of the operations of the company during the financial year and the results of those operations found that during the year, the company continued to engage in its principal activity, the results of which are disclosed in the attached financial statements.

Principal Activities

The principal activity of the company during the financial year was to provide benevolent relief for people who are deaf or hard of hearing.

The company's short-term objectives are:

- Being responsive to stakeholders' needs by delivering services to the highest level.
- Responsible financial management practices to meet the current and future needs of the community.

The company's long-term objectives are to:

- Create opportunities to encourage leadership within our community and sector.
- Invest in people and infrastructure to create a sustainable, professional and skilled organisation.

Strategies

To achieve these objectives, the company has adopted the following strategies:

- Secure opportunities of leadership with service innovation and excellence in communication.
- Providing customer orientated service delivery.
- Invest in people, infrastructure and systems to create a sustainable, professional and skilled organisation.
- Financial resources remain viable through responsible financial management practices and financial diversity to meet the current and future needs of the community.

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DIRECTORS' REPORT

Key Performance Measures

The company measures its own performance through the use of both quantitative and qualitative benchmarks. The benchmarks are used by the directors to assess the financial sustainability of the company and whether the company's short-term and long-term objectives are being achieved.

Indemnification, Office bearer Insurance and Proceedings

Deaf Services Limited's constitution provides that that Company will indemnify each Director and officer to the extent permitted by law against any liability incurred by that officer as an officer of the Company or a related body corporate.

In accordance with Deaf Services Limited's constitution, the Company has entered into deeds of indemnity, insurance and access with each of the Directors. The Company has paid a premium in respect of a contract insuring Directors and officers against any liability incurred by them arising out of the conduct of the business of Deaf Services Limited or arising out of the discharge of their duties. In accordance with normal commercial practices, under the terms of the insurance contracts, the details of the nature and extent of the liabilities insured against, and the amounts of premiums paid are confidential.

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Information on Directors

Leonard Bytheway	Director, Board Chair
Qualifications	MBA, Bachelor of Education, Churchill Fellow (Deafness Technology), Grad Dip Special Education (Deaf), Dip Teach (Secondary Science)
Experience	Len is a trained teacher of the Deaf with a specialty in deafness technology and accessible media. He is fluent in Auslan and been involved with the Deaf community for over 40 years. Len was the founding CEO of Australian Communication Exchange and started the National Relay Service. Len has 12 years' experience as a CEO, many more as a senior manager. Through his management consultancy Len has provided advice, support and mentoring to the boards and executive management of many corporate, not-for-profit and government agencies. Len is known for his passion, skills and knowledge of education, access technology, media and marketing and corporate management.
Sarah Lowe	Director, Vice Chair, Chair of the Performance & Governance Committee
Qualifications	MBA, Bachelor of Commerce, Bachelor of Arts
Experience	Sarah joined the Deaf Services Board in October 2020. Sarah is director of her own business, Cloudmaker Consulting, which is engaged in business planning, marketing, UX Design and communications. Sarah is a passionate senior marketing executive with 20+ years' experience in not-for-profit marketing and fundraising, corporate marketing and agency account management roles. Sarah is a Founding Member of the National Social Marketing Centre in the UK and a member of the Australian Association of Social Marketing and Australian Market & Social Research Society.

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DIRECTORS' REPORT

Stuart Lummis	Director, Chair of the Finance & Risk Committee
Qualifications	Bachelor of Economics, Post Graduate Diploma in Applied Finance and Investment, Post Graduate Diploma in Accounting, Diploma in Project and Construction Management, Fellow of AICD.
Experience	Stuart joined Deaf Services Board in February 2019. Stuart brings many years of experience as a senior executive in ASX-listed groups, government agencies and not-for-profit organisations. Stuart has extensive management and aged care experience through his current role as the General Manager Property Services for Southern Cross Care and previously as CEO of Brisbane Housing Company. Stuart is the Chair of Heritage Council of Queensland. He is also Non-Executive Director on the board of several organisations, including Bolton Clarke, Brisbane Markets Limited, the National Trust of Queensland and Mangrove Housing Limited. Additionally, he is a member of the Property Council of Queensland, sitting on the Retirement Living Committee.
Robin Mack	Director, Member of Performance & Governance Committee
Qualifications	MBA, Bachelor of Science, GAICD
Experience	Robin joined Deaf Services Board in February 2019. Robin is the Founder and CEO of Innovation Transformation, where he helps enterprise organisations think and act more like a start-up. Originally from the United States, Robin has worked in a range of senior leadership roles for global companies around the world. Robin is also a member of the Management Committee for SPELD Queensland.
Hoai Vince Lam	Director, Member of Risk & Finance Committee
Qualifications	CPA, Master of Applied Finance, Bachelor of Commerce, MAICD
Experience	Vince joined the Deaf Services Board in November 2020. He is a professional accountant and an independent financial advisor. Vince has a wealth of experience with international and domestic blue chip organisations.
Steven Hodgetts	Director, Member of Quality of Service Delivery Committee
Qualifications	Bachelor of Applied Science, Diploma of Work Health and Safety
Experience	Steven joined the Deaf Services Board in November 2023. Holding various roles over the last 24 years working in the Aquaculture industry for one of Australia's largest seafood producers has given Steven a background in WH&S, auditing, and regulatory compliance. Steven brings along his lifetime knowledge of the Deaf community being a second-generation Deaf person and has previous Board experience serving as a Director and President of Tasdeaf between 2008 to 2016.

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DIRECTORS' REPORT

Timothy Morgan	Director, Member of Risk & Finance Committee
Qualifications	Diploma in Information Technology
Experience	Timothy has over 16 years' experience in governance roles and 30 years' experience in the public sector. These experiences provide personal experiences where Timothy can draw down from the challenges he has faced during his career as a deaf person and offer a unique perspective through my Deaf lens. Timothy is passionate about building on the vision of Deaf Connect of standing with the community to build its capacity and offering choices that empower Deaf and hard of hearing individuals to make informed decisions for themselves.
Peter Miller	Director, Chair of Quality of Service Delivery Committee
Qualifications	MBA, Master of Engineering Science, Bachelor of Engineering
Experience	Peter joined the Deaf Connect Board in November 2023. Peter is a deaf/hard of hearing person with a life-long passion to work with organisations and individuals to achieve equality, respect and a level playing field so that Deaf, deaf and hard of hearing people can develop their potential and lead fulfilling lives. Peter has worked and volunteered in the Deaf, deaf and hard of hearing communities for more than 30 years. This includes sitting on the boards of Deaf Education Network (DEN), Australian Communication Exchange (ACE) and Deafness Forum. Peter has held both technical and leadership roles designing and operating mobile and satellite telecommunications networks for Telstra, Vodafone and the NBN which he continues today.
Jasmine Rozsa	Director, Member of Performance & Governance Committee
Qualifications	Diploma of Law, Graduate Diploma of Legal Practice, NAATI Certified Interpreter, Member of ASLITA
Experience	Jasmine Rozsa joined the board in 2023. She has over 15 years' experience working with the deaf community in service delivery and management. She started her career in the interpreting bookings office at the Deaf Society of NSW and later moved into management of the Deaf Society of NSW Interpreting Service (formerly SLC NSW/ACT). She was responsible for the delivery of high quality and responsive interpreting services, including emergency interpreting services, professional development and mentoring programs for interpreters. She is a practicing lawyer with a passion for social justice and influencing social change.
Hannah Britton	Director, Member of Quality of Service Delivery Committee
Qualifications	Bachelor of Exercise and Sport Science, Bachelor of Business (Sports Management), Diploma of Interpreting (Deaf Interpreter), MAICD
Experience	Hannah joined the Deaf Connect board in November 2023. Hannah is a Deaf professional working in the Australian Public Service at the National Disability Insurance Agency. Hannah is a passionate member of the Deaf community, she is also currently serving as the President of Deaf Sports Australia, and previously served as the Vice President of Deaf Victoria.

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DIRECTORS' REPORT

Information on Company Secretary

Deaf Services Limited's company secretary was Amy Leung appointed since February 2024.

Meetings of Directors

During the year, 7 board meetings of directors were held. Attendance by each director are as follows:

DIRECTORS	DIRECTOR'S MEETINGS	
	Number eligible to attend	Number attended
Leonard Bytheway	7	7
Sarah Lowe	7	7
Stuart Lummis	7	7
Robin Mack	7	6
Hoai Vince Lam	7	6
Steven Hodgetts	7	7
Timothy Morgan	7	6
Peter Miller	7	6
Jasmine Rozsa	7	7
Hannah Britton	7	5

Members' Guarantee

The company is limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$2 towards meeting any outstanding obligations of the entity. At 30 June 2025, the total amount that members of the company are liable to contribute if the company is wound up is \$448 (2024: \$606).

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 60-40 of the *Australian Charities and Not-For-Profits Commission Act 2012* is set out on page 6.

Signed in accordance with a resolution of the Board of Directors:

Director Len Bytheway
Leonard Bytheway

Director Stuart Lummis
Stuart Lummis

Brisbane

Dated this 27th day of October, 2025

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LEAD AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF DEAF SERVICES LIMITED

In accordance with the requirements of section 60-40 of the *Australian Charities and Not-for-profits Commission Act 2012*, as lead auditor for the audit of Deaf Services Limited for the year ended 30 June 2025, I declare that, to the best of my knowledge and belief, there have been:

- (i) No contraventions of the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* in relation to the audit; and
- (ii) No contraventions of any applicable code of professional conduct in relation to the audit.

UHY Haines Norton

UHY Haines Norton
Chartered Accountants

Brisbane, 29 October 2025



Reece Jory
Partner

Deaf Services Limited

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**Statement of Comprehensive Income
For the Year Ended 30 June 2025**

		2025	2024
	Note	\$	\$
Revenue	4	63,651,827	60,573,565
Employee benefits expense	5	(37,202,207)	(32,780,468)
Depreciation and amortisation expense	5	(1,258,750)	(1,130,388)
Finance costs		(428,662)	(223,763)
Travel and motor vehicle expenses		(1,236,534)	(1,178,306)
Occupancy expenses		(717,399)	(476,972)
Printing and postage		(437,142)	(507,717)
Insurance expense		(651,341)	(552,850)
Advertising and promotion		(4,065,090)	(3,327,389)
IT and telecommunications		(3,367,751)	(2,704,568)
Contractors		(747,580)	(867,142)
Professional fees		(254,331)	(292,251)
Other supplies and services		(12,747,572)	(11,758,577)
Other losses	5	(91,837)	(12,510)
Surplus for the year		445,631	4,760,664
Other comprehensive income			
<i>Items that will not be reclassified subsequently to surplus or deficit</i>			
Changes in the fair value of equity investments at fair value through other comprehensive income		3,481,535	2,407,020
Other comprehensive income for the year		3,481,535	2,407,020
Total comprehensive income for the year		3,927,166	7,167,684

The accompanying notes form part of these financial statements.

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Statement of Financial Position
As At 30 June 2025

		2025	2024
	Note	\$	\$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents		8,788,072	4,201,474
Trade and other receivables	6	4,230,769	2,862,021
Financial assets	9	1,028,456	323,222
Other assets	7	1,534,114	981,391
TOTAL CURRENT ASSETS		15,581,411	8,368,108
NON-CURRENT ASSETS			
Other assets	7	578,829	465,454
Property, plant and equipment	8	13,463,278	10,701,288
Financial assets	9	55,332,184	53,831,950
TOTAL NON-CURRENT ASSETS		69,374,291	64,998,692
TOTAL ASSETS		84,955,702	73,366,800
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	3,584,709	2,753,502
Other liabilities	12	3,425,902	3,828,174
Lease liabilities	13	956,542	513,032
Employee benefits	14	2,993,989	2,825,111
TOTAL CURRENT LIABILITIES		10,961,142	9,919,819
NON-CURRENT LIABILITIES			
Provisions	11	244,732	270,893
Lease liabilities	13	9,818,058	3,394,872
Employee benefits	14	915,342	691,954
TOTAL NON-CURRENT LIABILITIES		10,978,132	4,357,719
TOTAL LIABILITIES		21,939,274	14,277,538
NET ASSETS		63,016,428	59,089,262
EQUITY			
Reserves	15	28,998,540	27,490,745
Retained earnings		34,017,888	31,598,517
TOTAL EQUITY		63,016,428	59,089,262

The accompanying notes form part of these financial statements.

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**Statement of Changes in Equity
For the Year Ended 30 June 2025****2025**

	Retained Earnings	Asset Revaluation Reserve	Financial Assets Reserve	Equity Contribution Reserve	Other Reserve	Total
	\$	\$	\$	\$	\$	\$
Balance at 1 July 2024	31,598,517	3,068,476	3,869,872	18,549,924	2,002,473	59,089,262
Surplus for the year	445,631	-	-	-	-	445,631
Other comprehensive income for the year	-	-	3,481,535	-	-	3,481,535
Total other comprehensive income for the year	445,631	-	3,481,535	-	-	3,927,166
Transfer from financial asset revaluation reserve realised gain on financial assets sold during the year	879,013	-	(879,013)	-	-	-
Transfer from asset revaluation reserve accumulated increments on land and buildings sold during the year	1,094,727	(1,094,727)	-	-	-	-
Balance at 30 June 2025	34,017,888	1,973,749	6,472,394	18,549,924	2,002,473	63,016,428

2024

	Retained Earnings	Asset Revaluation Reserve	Financial Assets Reserve	Equity Contribution Reserve	Other Reserve	Total
	\$	\$	\$	\$	\$	\$
Balance at 1 July 2023	26,831,559	3,068,476	1,469,146	18,549,924	2,002,473	51,921,578
Surplus for the year	4,760,664	-	-	-	-	4,760,664
Other comprehensive income for the year	-	-	2,407,020	-	-	2,407,020
Total other comprehensive income for the year	4,760,664	-	2,407,020	-	-	7,167,684
Transfer from financial asset revaluation reserve realised gain on financial assets sold during the year	6,294	-	(6,294)	-	-	-
Balance at 30 June 2024	31,598,517	3,068,476	3,869,872	18,549,924	2,002,473	59,089,262

The accompanying notes form part of these financial statements.

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Statement of Cash Flows
For the Year Ended 30 June 2025

	2025 \$	2024 \$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers and clients	28,225,895	25,220,982
Fundraising income	26,264,436	23,863,714
Government grants and subsidies	2,918,043	4,013,477
Payments to suppliers and employees	(61,939,606)	(54,460,089)
Donations, bequests and other contributions received	2,740,346	1,140,900
Interest received	133,029	71,903
Interest paid	(428,662)	(223,763)
Net cash used in operating activities	(2,086,519)	(372,876)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Distributions received from financial assets investments	2,642,603	2,451,609
Purchase of property, plant and equipment	(305,737)	(49,116)
Net purchase of financial assets	1,276,067	(4,595,989)
Proceeds from sale of property, plant and equipment	3,812,113	-
Net cash provided by/(used in) investing activities	7,425,046	(2,193,496)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal elements of lease payments	(751,929)	(1,015,846)
Net cash used in financing activities	(751,929)	(1,015,846)
OTHER ACTIVITIES:		
Cash contributed from Access Plus WA Deaf Inc	-	3,648,225
Net cash provided by other activities	-	3,648,225
Net increase in cash and cash equivalents	4,586,598	66,007
Cash and cash equivalents at beginning of year	4,201,474	4,135,467
Cash and cash equivalents at end of year	8,788,072	4,201,474

The accompanying notes form part of these financial statements.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

The financial report covers Deaf Services Limited as an individual entity. Deaf Services Limited is a not-for-profit Company, registered and domiciled in Australia.

The principal activities of the Company for the year ended 30 June 2025 were providing benevolent relief to deaf, deafblind and hard of hearing Australians as a whole-of-life service provider and social impact organisation.

The functional and presentation currency of Deaf Services Limited is Australian dollars.

The financial report was authorised for issue by the Directors on 27 October 2025.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the *Australian Charities and Not-for-profits Commission Act 2012*.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Material accounting policy information relating to the preparation of these financial statements are presented below, and are consistent with prior reporting periods unless otherwise stated.

2 Material Accounting Policy Information

(a) Income tax

The Company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Revenue and other income

(i) Revenue from contracts with customers

Generally the timing of the payment for rendering of services and other revenue corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability (unearned income).

None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

Fundraising income

Revenue from the sale of lottery tickets is measured at the fair value of the consideration received. Monies received for tickets in undrawn lotteries is deferred and recorded as a contract liability in the statement of financial position. The performance obligation to those purchasing the lottery ticket is not considered to be complete until the Deaf Lottery prize draw is completed.

Rendering of services

Fees charged for services provided to clients are recognised when the service is provided.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(b) Revenue and other income (continued)

(i) Revenue from contracts with customers (continued)

Training income

Income arising from training services is recognised over time as the training is delivered to participants, consistent with the transfer of services. Amounts received in advance for courses not yet delivered are recorded as contract liabilities in the statement of financial position.

Grant income

Where grant income arises from an agreement which is enforceable and contains sufficiently specific performance obligations then the revenue is recognised when control of each performance obligations is satisfied.

The performance obligations are varied based on the agreement but may include delivery of information and referral, interpretation or other support services.

Each performance obligation is considered to ensure that the revenue recognition reflects the transfer of control and within grant agreements there may be some performance obligations where control transfers at a point in time and others which have continuous transfer of control over the life of the contract.

Where control is transferred over time, generally the input methods being either costs or time incurred are deemed to be the most appropriate methods to reflect the transfer of benefit.

(ii) Revenue recognition policy for contracts which are either not enforceable or do not have sufficiently specific performance obligations

The revenue recognition policies for the principal revenue streams of the Company are:

Grant income

Revenue in the scope of AASB 1058 is recognised on receipt unless it relates to a capital grant which satisfies certain criteria, in this case the grant is recognised as the asset is acquired or constructed.

Donations and bequests

Donations collected and bequests are recognised as revenue when the Company gains control of the asset.

(iii) Other income

Other income is recognised as per the below policies or otherwise, on an accruals basis when the Company is entitled to it.

Dividend and distribution income

Dividends and trust distributions from equity investments are recognised when the right to receive the dividend or trust distributions has been established.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(b) Revenue and other income (continued)

Interest income

Interest income is recognised on an accruals basis using the effective interest rate method, which for floating rate financial assets is the rate inherent in the instrument.

(c) Deaf Lottery expenses

Expenses relating to Deaf Lottery draws are capitalised as contract cost assets in the statement of financial position. These costs are released to the statement of comprehensive income at the date the lottery is draw consistent with the transfer to the customer (ticketholders).

(d) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Revaluation Model

Assets measured using the revaluation model are carried at fair value at the revaluation date less any subsequent accumulated depreciation and impairment losses. Revaluations are performed whenever there is a material movement in the value of an asset under the revaluation model. Fair values are confirmed by independent valuations that are obtained with sufficient regularity to ensure that the carrying amounts do not differ materially from the assets' fair values at the reporting date. Director valuations are used if an independent valuation does not take place during an annual reporting period.

Land and buildings

Land and buildings are measured using the revaluation model. Land and buildings are treated as a class of assets for revaluation purposes.

Plant and equipment

Plant and equipment are measured using the cost model.

Depreciation

Property, plant and equipment, excluding freehold land, is depreciated on a straight-line ('SL') or diminishing value ('DV') basis over the asset's useful life to the Company, commencing when the asset is ready for use.

Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

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Notes to the Financial Statements
For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(d) Property, plant and equipment (continued)

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Buildings	2.5% SL
Plant and Equipment	10 - 40% SL/DV
Leasehold improvements	12.5% - 33% SL

(e) Financial instruments

Financial instruments are recognised initially on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification

On initial recognition, the Company classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss - FVTPL
- fair value through other comprehensive income - equity instrument (FVOCI - equity)
- fair value through other comprehensive income - debt investments (FVOCI - debt)

All of the Company's financial assets are classified as at amortised cost except for its investments in equity instruments which are classified as FVOCI - equity.

Amortised cost

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(e) Financial instruments (continued)

Financial assets (continued)

Fair value through other comprehensive income

Equity instruments

The Company has a number of strategic investments in listed and unlisted entities (including managed funds) over which they do not have significant influence nor control. The Company has made an irrevocable election to classify these equity investments as fair value through other comprehensive income as they are not held for trading purposes.

These investments are carried at fair value with changes in fair value recognised in other comprehensive income (financial asset reserve). On disposal any balance in the financial asset reserve is transferred to retained earnings and is not reclassified to surplus or deficit.

Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI.

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for financial assets measured at amortised cost.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Company uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Company in full; or
- the financial assets is more than 90 days past due.

Trade receivables

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Company has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial liabilities

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(e) Financial instruments (continued)

Financial liabilities (continued)

The financial liabilities of the Company comprise trade payables and lease liabilities.

(f) Leases

The non-lease components included in the lease agreement have been separated and are recognised as an expense as incurred.

Right-of-use asset

At the lease commencement, the Company recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Company believes it is reasonably certain that the option will be exercised.

The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

Lease liability

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Company's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Company's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Exceptions to lease accounting

The Company has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

(g) Employee benefits

Provision is made for the Company's liability for employee benefits, those benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

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Notes to the Financial Statements

For the Year Ended 30 June 2025

2 Material Accounting Policy Information (continued)

(g) Employee benefits (continued)

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

3 Critical Accounting Estimates and Judgments

Management make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

Key estimates - revenue recognition

When determining the nature, timing and amount of revenue to be recognised, the following critical estimates and judgements were applied and are considered to be those that have the most significant effect on revenue recognition.

Grants

For many of the grant agreements received, the determination of whether the contract includes sufficiently specific performance obligations was a significant judgement involving discussions with a number of parties at the Company, review of the proposal documents prepared during the grant application phase and consideration of the terms and conditions.

Grants received by the Company have been accounted for under both AASB 15 and AASB 1058 depending on the terms and conditions and decisions made.

If this determination was changed then the revenue recognition pattern may be different from that recognised in these financial statements.

Key estimates - property held at fair value

An independent valuation of property (land and buildings) carried at fair value was obtained in May 2023. The valuation is an estimation which would only be realised if the property is sold.

Note 8(b) provides information on inputs and techniques to determine valuation.

Key estimates - provisions for employee benefits

Provisions for employee benefits payable after 12 months from the reporting date are based on future wage and salary levels, experience of employee departures and periods of service, as detailed in Note 2(g). The amount of these provisions would change should any of these factors change in the next 12 months.

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Notes to the Financial Statements
For the Year Ended 30 June 2025**4 Revenue**

	Note	2025 \$	2024 \$
Revenue from contracts with customers (AASB 15) ¹			
- Services income		28,595,351	24,033,041
- Fundraising income		26,212,562	24,955,796
- Government operating grants		3,564,057	4,002,122
		58,371,970	52,990,959
Other revenue			
- Dividends and distributions from investments		2,184,926	2,433,627
- Interest received		133,029	71,903
- Rental income		73,811	84,175
		2,391,766	2,589,705
Revenue recognised on receipt (not enforceable or not sufficiently specific performance obligations - AASB 1058)			
- Donations and bequests		2,740,346	667,420
- Contributions	(a)	147,745	4,325,481
		2,888,091	4,992,901
Total Revenue		63,651,827	60,573,565

¹ All revenue from contracts with customers are recognised over time being in the accounting period in which the services are rendered, except for fundraising income which is recognised at a point in time when the fundraising performance obligation is satisfied in accordance with the accounting policy at Note 2(b).

(a) Contributions

During the year ended 30 June 2024, Access Plus WA Deaf Inc transferred its activities to Deaf Services Limited. The transfer of its activities and net assets for nil consideration together with employee liabilities was agreed in furtherance of Deaf Services Limited's charitable purposes. As the consideration to acquire the assets contributed were less than fair value and principally to enable Deaf Services Limited to further its objectives, contribution income of \$3,852,001 was recognised, equal to the fair value of the net assets received, in accordance with AASB 1058 *Income of Not-for-Profit Entities*.

Deaf Services Limited

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**Notes to the Financial Statements
For the Year Ended 30 June 2025****5 Result for the year**

The result for the year includes the following specific expenses:

	2025	2024
	\$	\$
Employee benefits expenses		
- Wages, salaries and leave expense	33,459,648	29,630,911
- Superannuation contributions	3,742,559	3,149,557
	37,202,207	32,780,468
Depreciation and amortisation expense		
-Property, plant and equipment	198,536	255,187
- Right-of-use assets	1,060,214	865,750
- Intangible assets	-	9,451
	1,258,750	1,130,388
Other losses		
- Loss on disposal of non-current assets	93,965	17,452
- Gain on lease modifications	(2,128)	(4,942)
	91,837	12,510
Impairment of receivables		
- Bad and doubtful debts expense	163,029	31,020

Deaf Services Limited

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Notes to the Financial Statements For the Year Ended 30 June 2025

6 Trade and other receivables

	2025 \$	2024 \$
CURRENT		
Trade receivables	2,286,987	1,579,658
Provision for doubtful debts	(270,080)	(107,051)
	<u>2,016,907</u>	<u>1,472,607</u>
Deposits	7,875	28,278
GST receivable	61,564	-
Other receivables	2,144,423	1,361,136
	<u>4,230,769</u>	<u>2,862,021</u>

The net carrying values are considered to be a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

7 Other assets

	Note	2025 \$	2024 \$
CURRENT			
Prepayments		538,376	379,347
Contract cost assets	(a)	995,738	602,044
		<u>1,534,114</u>	<u>981,391</u>
NON-CURRENT			
Portable leave reimbursement asset		578,829	465,454
		<u>578,829</u>	<u>465,454</u>

(a) Contract cost assets

Contract cost assets relates to lottery expenses incurred for future draws as per Note 2(c).

Deaf Services Limited

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Notes to the Financial Statements
For the Year Ended 30 June 2025**8 Property, plant and equipment**

	2025	2024
	\$	\$
LAND AND BUILDINGS		
Freehold land		
At fair value	1,180,000	1,700,000
Total Land	1,180,000	1,700,000
Buildings		
At fair value	1,715,000	5,195,000
Accumulated depreciation	(85,750)	(129,875)
Total buildings	1,629,250	5,065,125
Total land and buildings	2,809,250	6,765,125
PLANT AND EQUIPMENT		
Plant and equipment		
At cost	25,403	202,116
Accumulated depreciation	(22,620)	(164,260)
Total plant and equipment	2,783	37,856
Leasehold Improvements		
At cost	773,582	648,314
Accumulated depreciation	(310,948)	(378,079)
Total leasehold improvements	462,634	270,235
RIGHT-OF-USE ASSETS		
At cost	12,965,076	6,716,365
Accumulated depreciation	(2,776,465)	(3,088,293)
Total right-of-use assets	10,188,611	3,628,072
	13,463,278	10,701,288

Deaf Services Limited

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Notes to the Financial Statements
For the Year Ended 30 June 2025
8 Property, plant and equipment (continued)**(a) Movements in carrying amounts**

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Land \$	Buildings \$	Plant and Equipment \$	Leasehold Improvements \$	Right of Use Assets \$	Total \$
Year ended 30 June 2025						
Balance at the beginning of the year	1,700,000	5,065,125	37,856	270,235	3,628,072	10,701,288
Additions	-	-	-	305,737	7,593,109	7,898,846
Disposals - written down value	(520,000)	(3,385,750)	-	-	(72,996)	(3,978,746)
Depreciation expense	-	(50,125)	(35,073)	(113,338)	(1,060,214)	(1,258,750)
Right-of-use asset remeasurement	-	-	-	-	100,640	100,640
Balance at the end of the year	1,180,000	1,629,250	2,783	462,634	10,188,611	13,463,278

Disposals - Land and Buildings

In September 2024, the Company accepted a formal offer for the sale of its Moorooka office, with settlement completed in November 2024. Following settlement, the Company leased back the property for a short-term period of three months before relocating to new leased premises in South Brisbane.

Deaf Services Limited

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Notes to the Financial Statements
For the Year Ended 30 June 2025

8 Property, plant and equipment (continued)

(b) Fair value measurement

The Company measures land and buildings at fair value as per the accounting policy at Note 2(d). The most recent revaluation was undertaken based on valuations performed by an independent valuer with appropriate qualifications and experience, Acumentis, in May 2023. The land and buildings were revalued to \$2,895,000.

For commercial properties, the valuer uses capitalised income projections based on estimated net market income and a capitalisation rate derived from an analysis of market evidence and the direct comparison method. Capitalisation rates of between 7.5% and 9.25% were applied to the assessed net market income. All properties considered to be residential in nature were valued based on a direct comparison of similar properties.

9 Financial assets

	Note	2025 \$	2024 \$
CURRENT			
Financial assets at amortised cost			
- Term deposits	(a)	1,028,456	323,222
		<u>1,028,456</u>	<u>323,222</u>
NON-CURRENT			
Financial assets at fair value through other comprehensive income			
- Equity securities (including managed funds)	(b)	55,332,184	53,831,950
		<u>55,332,184</u>	<u>53,831,950</u>

(a) Term deposits

The Company's term deposits are held as security for bank guarantees issued to lessors and, as a result, are subject to restrictions on use.

(b) Equity securities (including managed funds)

Among the Company's investments are a Growth Fund of \$51,747,159 (2024: \$48,850,705) and an Opportunity Fund \$3,585,025 (2024: \$4,981,244). While the investments are classified as non-current assets in accordance with accounting standards, the Opportunity Fund is structured to hold liquid investments that can be readily converted to cash. This provides the Company with flexibility to respond to potential investment opportunities or to meet unforeseen operational requirements, while the Growth Fund is invested for longer-term purposes.

Deaf Services Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2025

10 Trade and other payables

	2025	2024
	\$	\$
CURRENT		
Trade payables	2,092,755	1,165,851
GST payable	-	54,831
Sundry payables and accrued expenses	1,491,954	1,532,820
	<u>3,584,709</u>	<u>2,753,502</u>

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

11 Provisions

	2025	2024
	\$	\$
NON-CURRENT		
Provisions - Make good	244,732	270,893
	<u>244,732</u>	<u>270,893</u>

12 Other liabilities

		2025	2024
	Note	\$	\$
CURRENT			
Contract liability - lottery receipts	(a)	1,541,914	1,593,788
Contract liability - grants		1,832,215	1,990,745
Contract liability - other		51,773	243,641
		<u>3,425,902</u>	<u>3,828,174</u>

(a) Contract liability - lottery receipts

The contract liability for lottery receipts relates to ticket sales received for future draws as per Note 2(b)(i).

13 Lease liability

The Company leases various offices and vehicles. The lease contracts are made for fixed periods of between 3 to 14 years.

A number of the office leases contain extension options which allow the Company to extend the lease term by up to the original non-cancellable period of the lease. The extension options are at the Company's discretion.

Lease terms are negotiated on an individual basis and contain a range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Deaf Services Limited

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**Notes to the Financial Statements
For the Year Ended 30 June 2025****13 Lease liability (continued)**

The right-of-use asset is presented within Note 8, Property, plant and equipment.

	2025	2024
	\$	\$
CURRENT		
Lease liabilities	956,542	513,032
NON-CURRENT		
Lease liabilities	9,818,058	3,394,872
	10,774,600	3,907,904

	2025	2024
	\$	\$
The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:		
Within one year	1,516,942	784,183
Later than one year but not later than five years	6,565,589	2,038,695
Later than five years	5,392,265	2,684,191
Total undiscounted lease liabilities	13,474,796	5,507,069

The amounts recognised in the statement of comprehensive income relating to leases where the Company is a lessee are shown below:

	2025	2024
	\$	\$
Interest expense on lease liabilities	428,662	223,763
Short term and low value leases included in occupancy expenses	392,538	215,753

Deaf Services Limited

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Notes to the Financial Statements
For the Year Ended 30 June 2025**14 Employee benefits**

	2025	2024
	\$	\$
CURRENT		
Long service leave	1,457,432	1,305,904
Annual leave	1,536,557	1,519,207
	<u>2,993,989</u>	<u>2,825,111</u>
NON-CURRENT		
Long service leave	915,342	691,954
	<u>915,342</u>	<u>691,954</u>

15 Reserves**(a) Asset revaluation reserve**

The asset revaluation reserve records fair value movements on property, plant and equipment held under the revaluation model.

(b) Financial asset reserve

The Company has elected to recognise changes in the fair value of certain investments in equity securities in other comprehensive income, as explained in Note 2(e). These changes are accumulated with the financial assets reserve within equity. The Company transfers amounts from this reserve to retained earnings when the relevant equity securities are derecognised.

(c) Equity contribution reserve

The equity contribution reserve records the fair value of identifiable net assets acquired via mergers with other entities.

(d) Other reserves

Other reserves primarily consist of capital profits from the sale of properties in prior years.

16 Auditor's remuneration

	2025	2024
	\$	\$
Remuneration of the auditor UHY Haines Norton, for:		
- auditing the financial statements	31,340	31,780
- other assurance engagements	25,570	16,570
- compilation of statutory financial report and other accounting advisory	6,850	3,850
- other advisory services	1,070	2,520
- taxation services	650	610
- expenses	362	714
	<u>65,842</u>	<u>56,044</u>

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Notes to the Financial Statements
For the Year Ended 30 June 2025

17 Contingencies

Contingent Liabilities

The Company has provided bank guarantees totalling \$1,005,046 (2024: \$323,222) in respect of lease agreements. These guarantees are secured by term deposits and no liability has been recognised as the Directors consider it unlikely they will be called upon.

Apart from the above bank guarantees, the Company had no contingent liabilities at 30 June 2025 (2024: Nil).

18 Related party transactions

(a) Key management personnel remuneration

The remuneration paid to key management personnel of the Company is:

	2025	2024
	\$	\$
4 Executives (2024: 5)	1,401,300	1,630,438
10 Directors (2024: 16)	234,063	173,178
	<u>1,635,363</u>	<u>1,803,616</u>

(b) Transactions with other related parties

Except for the key management personnel remuneration disclosed in Note 18(a), no related party transactions were undertaken during the year ended 30 June 2025 (2024: Nil).

19 Events after the end of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

20 Company Details

The registered office and principal place of business of the company is:
Deaf Services Limited
Level 5, 88 Tribune St
SOUTH BRISBANE QLD 4101

Deaf Services Limited


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Directors' Declaration

The directors declare that in their opinion:

- there are reasonable grounds to believe that the company is able to pay all of its debts, as and when they become due and payable; and
- the financial statements and notes satisfy the requirements of the *Australian Charities and Not-for-profits Commission Act 2012*.

Signed in accordance with subsection 60.15(2) of the *Australian Charities and Not-for-profits Commission Regulations 2022*.


Director
Leonard Bytheway


Director
Stuart Lummis

Dated this27th..... day ofOctober..... 2025

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF DEAF SERVICES LIMITED

REPORT ON THE AUDIT OF THE FINANCIAL REPORT

OPINION

We have audited the financial report of Deaf Services Limited (the Company), which comprises the statement of financial position as at 30 June 2025, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information and the directors' declaration.

In our opinion the financial report of Deaf Services Limited has been prepared in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012* (ACNC Act), including:

- a. giving a true and fair view of the Company's financial position as at 30 June 2025 and of its financial performance the year ended; and
- b. complying with Australian Accounting Standards – Simplified Disclosures and Division 60 of the *Australian Charities and Not-for-profits Commission Regulations 2022*.

BASIS FOR OPINION

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the ACNC Act and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

OTHER INFORMATION

The directors are responsible for the other information. The other information obtained at the date of this auditor's report is included in the Directors' Report for the year ended 30 June 2025, but does not include the financial report and our auditors' report thereon.

Our opinion on the financial report does not cover the other information, accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF THE DIRECTORS FOR THE FINANCIAL REPORT

The directors of the Company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards – Simplified Disclosures and the ACNC Act, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL REPORT

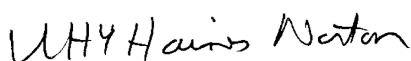
Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



UHY Haines Norton
Chartered Accountants

Brisbane, 29 October 2025



Reece Jory
Partner